

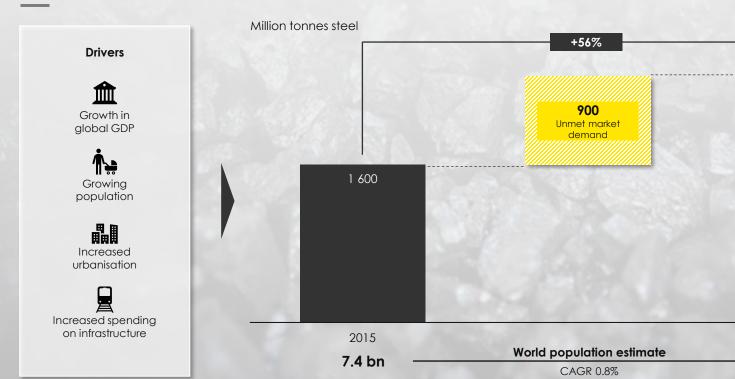
# NORDIC IRON ORE AB (PUBL)

COMPANY PRESENTATION
AUGUST 2024



# THE GLOBAL STEEL MARKET IS STEADILY GROWING ON THE BACK OF WORLDWIDE DRIVERS

Steel demand expected to increase with more than 56% between 2015-2050





2050E

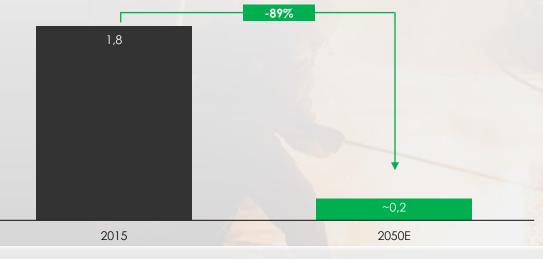
9.8 bn

2 500

# GREEN STEEL PLAYS AN IMPORTANT ROLE IN REACHING GLOBAL CO<sub>2</sub> TARGETS

Required change in steel production carbon intensity in line with the Paris agreement

Tonnes CO<sub>2</sub> per tonne steel produced

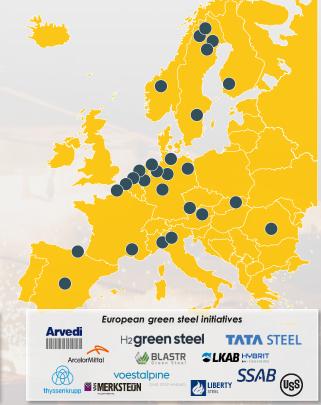


~90% lower carbon intensity in steel production required

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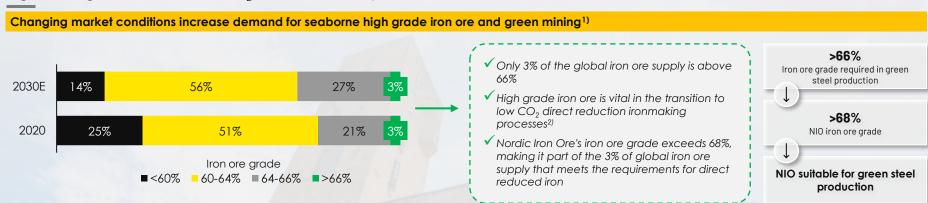
New metallurgy is needed – incremental improvements is not enough o

Several technical solutions are explored by the steel industry



## OFFERS ULTRA HIGH-GRADE IRON ORE CONCENTRATE - IN THE TOP 3% SEABORNE MARKET

Higher iron grade leads to less CO<sub>2</sub> emissions and a premium valuation







+29% average premium
Iron Ore CFR China index 58% vs 65%
iron ore

grade

**Green premium**Supported by EU initiatives in a green transition

H2GS räknar med ännu högre þremier þá sitt stál: "Betalriljan gár uþp" Itt tímst linds stinds pensir si far þá haldstú atti í srækistiská kid killinna Mar Vín Kuall Realissanskur að hog fligh kips pensir þá si

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\* Kattiska engaparterans. "Partskalaga"

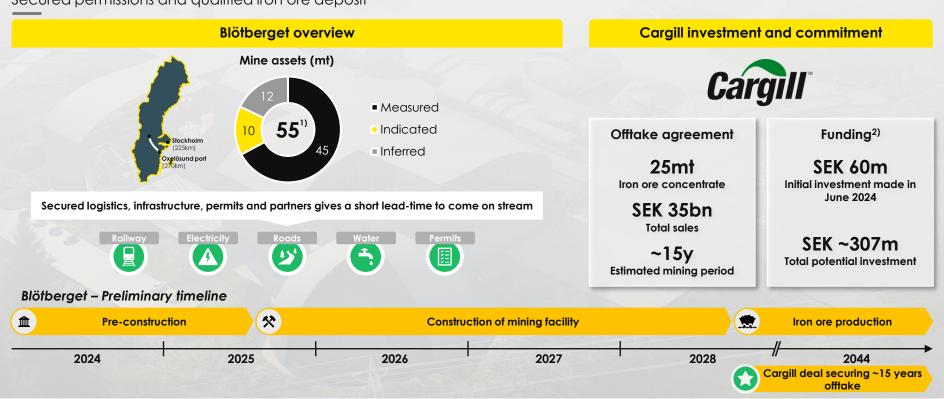
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\* Malarkanno. "Den ikë utodira uka vino ved som ir mijilga"



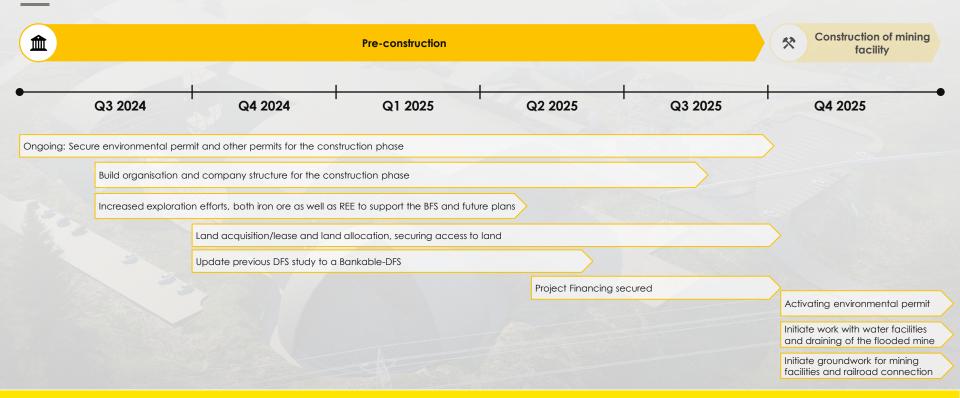
## NORDIC IRON ORE HAS SECURED SEK 35BN OFFTAKE AGREEMENT

Secured permissions and qualified iron ore deposit



## BREAKDOWN OF NEAR-TERM PLAN

Commence of the pre-construction phase in Q3 2024



## RENOWNED INVESTORS PARTICIPATED IN THE SEK 163M DIRECTED RIGHTS ISSUE 2024

#### Cargill – Long-term partner and new largest shareholder

- Offtake agreement regarding 25mt ultra high-grade iron ore concentrates (~15 years of mining) signed in July 2023
- Funding commitment letter with investments of ~SEK 307m<sup>1)</sup> in total, initial investment of SEK 60m in the Directed Share Issue in June 2024
- Cargill undertakes to, a.o invest its pro-rata portion of the capital required, less the senior debt part, for the construction of Blötberget mine up to ~SEK 247m<sup>1)</sup>
- Cargill supports NIO team throughout the various phases of the project development and bring expertise when relevant

#### Partnership rationale



European leadership in the green steel transition positioning Europe as a forefront figure and highly attractive investment opportunity



Strive towards European iron self-sufficiency from geopolitical landscape, implying the need for actors to establish position and secure market share



High environmental requirements and labour standards contributing to investor comfort in European actors

#### Svelland Capital – New large shareholder with ~10% of capital

- Svelland Capital (UK) Ltd is a commodities investment management company, founded by Mr. Tor Andre Svelland in 2016
- The firm focuses on achieving superior returns for their investors across all market conditions from opportunities deriving from the energy transition
- Svelland Capital's Svelland Global Trading Fund, last year's best performing member of the Nordic Hedge Index with an advance of 46.6 percent, was voted "Best Macro Discretionary Strategy Hedge Fund" at the Hedgeweek European Awards 2023
- Svelland Global Trading Fund of Norwegian Tor Svelland has generated an annualised return of 26.3 per cent since launching in August 2017 using Svelland's discretionary strategy reliant on deep fundamental analysis of physical commodity and associated freight markets

# BLÖTBERGET HAS STRATEGIC LOCATION WITH SEVERAL IMPORTANT CONNECTIONS

Roads and railroads connecting Ludvika to the rest of Sweden



Blötberget is strategically located next to highways part of the Swedish national road system



With a population of ~26,500, Ludvika can provide local labour force and minimise the need for accommodations



Direct access to 52kV powerlines guarantees operational reliability and efficiency

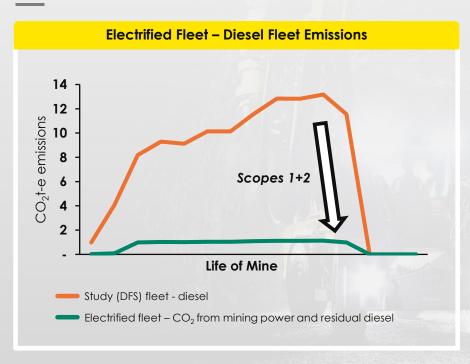


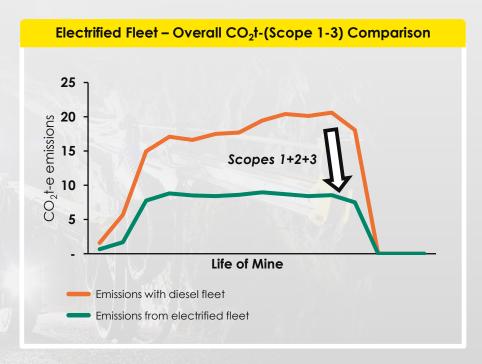
Approved technical solution from the traffic authority (*Trafikverket*) for direct railway connection, enabling train transportation of iron ore to harbour in Oxelösund



## NORDIC IRON ORE ELECTRIFIED FLEET IN COMPARISON WITH TRADITIONAL DIESEL FLEET

An electrified fleet demonstrates significantly reduced emissions



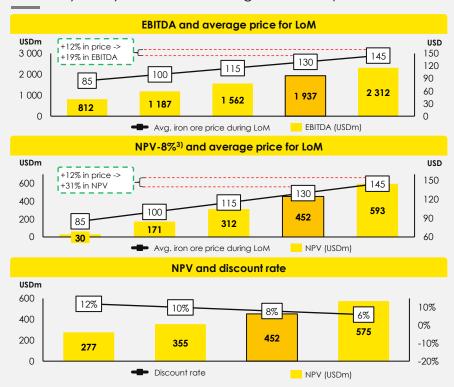


# NET PRESENT VALUE OF BLÖTBERGET USD ~450M

Financial evaluation summary – Company estimates<sup>1)</sup>

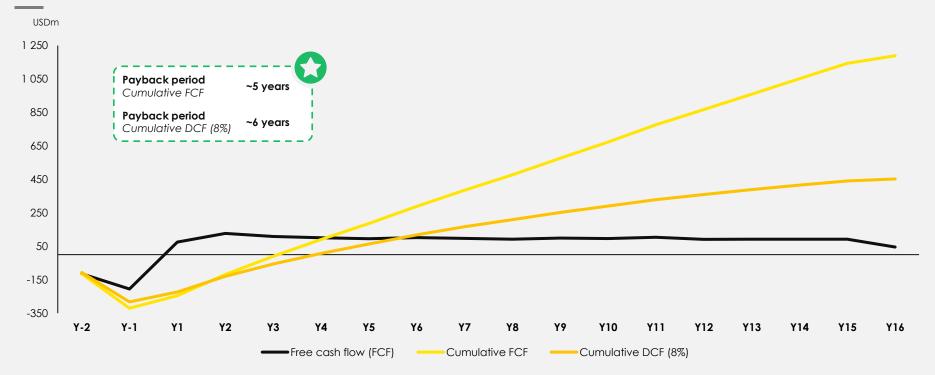
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КРІ				
Mining period		>15 years		
Average Fe grades		>36.3 %		
Total iron ore concentrate production during the mining	25mt			
Average iron ore concentrate price per tonne during the mining period USD 130				
Total revenue		USD 3,250m		
Initial Capex		USD 315m		
Total Capex		USD 414m		
Total Opex <sup>2)</sup>		USD 1,500m		
Total EBITDA		USD 1,937m		
EBITDA margin		60%		
NPV (Post-tax)	4% discount rate	USD 731m		
NPV (Post-tax)	6% discount rate	USD 575m		
NPV (Post-tax)	8% discount rate	USD 452m		
Only revenue is affected by iron ore price volatility (Capex and Opex is unaffected), i.e., price increases adds directly to NPV				

Sensitivity analysis at different long-term sales prices



# FREE CASH FLOW AND PAYBACK PERIOD OF BLÖTBERGET<sup>1)</sup>

Free cash flow and discounted cash flow



# **BLÖTBERGET AND BEYOND**

# Phase 1 Blötberget mine

- Mineable reserve: 34mt according to DFS 2019
- Production start end of 2028, enabling mining until at least 2043
- Resource open to the depth and laterally

#### Mine assets1)

45mt

10mt 12mt

- Measured
- Indicated
- Inferred



55mt mineral resources with all necessary permits in place



- NIO performed a confirmation drilling program in 2012
- Mining concession granted 2017
- New low level magnetics survey in 2018, 2020 and 2022
- Mining under lakes is common practice

#### Mine assets<sup>2)</sup>

7mt

86mt

- Indicated
- Inferred



A long known very large expansion potential





- Mining concession 2011
- Environmental permit 2014
- Resource open to depth
- Historical "cut-off grade" ~30 percent (much left to mine)

#### Mine assets<sup>2)</sup>

25mt

12mt

Indicated

Inferred



Abandoned mining facility with iron ore left to mine

#### **BEYOND IRON ORE CONCENTRATES**

Initial focus on iron ore concentrates but opportunity to explore new products



- Future growth opportunities through new product development, increased sales, and improved margins
- Expanding market reach and customer base through diversification of product offerings



#### Pellet premium (DR)

- CAGR<sup>2)</sup> 3.7 percent
- Premium price
- Steelmakers introduces more direct reduced iron processes
- Few sources of DR iron ores<sup>3)</sup>

Increased margins/IRR%

#### Direct reduced iron (DRI)

- CAGR<sup>3)</sup> 8.2 percent
- Price expected to be aligned close to iron scrap
- Greater demand for carbon reduction – growth potential<sup>4)</sup>

Local (EUR) market penetration



#### Iron ore concentrate (DR)

- CAGR<sup>1)</sup> 3.4 percent
- Price Mar 2024 USD 122/mt<sup>5)</sup>
- Mine to market low CO<sub>2</sub><sup>3)</sup>

Grab the market opportunity



## **KEY COMPANY HIGHLIGHTS**

Secured with offtake agreement, logistics and high-grade iron ore concentrates - short lead-time to production





Appendix



## **EXECUTIVE MANAGEMENT**

#### Management



Holdings in Nordic Iron Ore: 49.064

#### **Ronne Hamerslag**

CEO since July 2022

Long experience from international operations and business leadership within mining and other industries

- Former Head of Supply Management at Boliden
- Various international leadership roles at Ericsson for ~10 years
- M.Sc. In Metallurgy and Materials Technology from the Royal Institute of Technology (KTH)



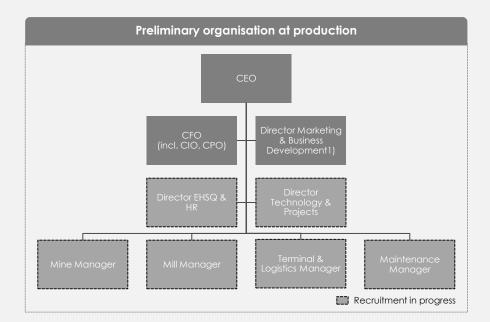
Holdings in Nordic Iron Ore: -

#### **Ulf Kasshag**

CFO since March 2024

Extensive experience as auditor, controller, internal auditor and  $\ensuremath{\mathsf{CFO}}$ 

- Experience from companies like Price Waterhouse, Learning Tree International, Borland International, EDS, StreamServe, Snow Software and Findity
- Bachelor of Science in business administration, University of Stockholm





The restart of iron ore production in Blötberget is expected to generate significant economic benefits, including the creation of  $\sim 300$  new jobs for the local community<sup>2)</sup>

#### **BOARD OF DIRECTORS**



**Bengt Nilsson** Chairman of the board

30 years of experience as manager and leader in the Swedish steel industry

- Previous CEO of Åkers Group, Managing Director of SSAB Oxelösund, CEO of Edsbyn Senab, which operates in the furniture and interior design industry
- Holdings in Nordic Iron Ore: -



**Tomas Olofsson** Board member

Entrepreneur with 20 years of experience in the engineering industry

- CEO in Lemont AB
- Owner, Partner and Board Member in; Ludvika Holding AB, Grytänge Invest AB, Fastighets AB Morgårdshammar AB, Datorama AB and more
- Holdings in Nordic Iron Ore: 6,748,393 shares



Anders Bengtsson Board member

Partner in Bengtssons Tidnings Aktiebolag, invests in companies in mobile IT, mineral resources and mining, real estate and renewable energy

- MBA from Middlebury Institute of International Studies at Monterey, USA
- 20 years as CEO in small and medium-sized companies
- Holdings in Nordic Iron Ore: 10.697,711



**Gösta Bergman** Board member

Business lawyer since 1978 with experience from several major companies such as Ericsson, Unisys, Ovako Steel and Chairman of the Board of Grängesberg Iron AB

- Owner of Advokatfirman Bergman & Partners
   AB. Chairman of the Board of OptiMobile AB
- Holdings in Nordic Iron Ore: -



**Tobias Hansson**Board Member

Over 20 years of experience from various positions within ABB and Country Manager & CEO for Hitachi Energy Sweden AB

- Previously Senior Vice President, Power Transformers in Europe at ABB
- Board member of, a.o Hitachi Energy Sweden, Teknikföretagen and Luleå's Technical University
- Holdings in Nordic Iron Ore: -



**Pierre Heeroma** Board member

Over 20 years' experience within the steel and metal industry with several renowned positions at leading companies including:

- Currently Board director SSAB (Swedish Steel AB), Vanadis Battery Metals AB (Aura Energy), member of Expert Pool for Critical Raw Materials in European Commission and more
- Holdings in Nordic Iron Ore: -



**Leon Davies**Board member

Over 15 years' experience from the raw material industry including:

- Currently Atlantic Customer Lead and Global Sustainability Lead, Cargill Metals, London
- Non-executive Director, Tacora Resources, Canada, Europe Commercial Lead, Cargill Metals, London and Head of Metallurigcal Coal, globalCOAL Ltd, London / Singapore
- Holdings in Nordic Iron Ore: -

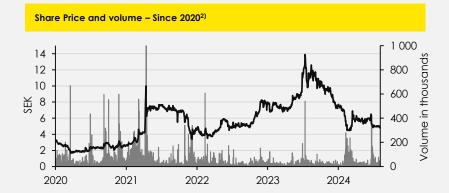
# **SHAREHOLDERS & THE SHARE**

## Top 10 largest shareholders 1)

Shareholder	Comment	% of capital & votes
Cargill Inc	Leon Davis, Board member	16.67%
Bengtssons Tidnings AB	Anders Bengtsson, Board member	15.51%
Ludvika Holding AB	Tomas Olofsson, Board member	9.94%
Svelland Capital Ltd		9.92%
Kopparinvest AB		3.83%
Gerald Engström		2.78%
Björn Israelsson		2.50%
Sven Rosén		1.63%
Johan Flink		1.51%
Nordnet Pensionsförsäkring		1.50%
10 largest shareholders		65.8%
Others		34.2%
Total		100%

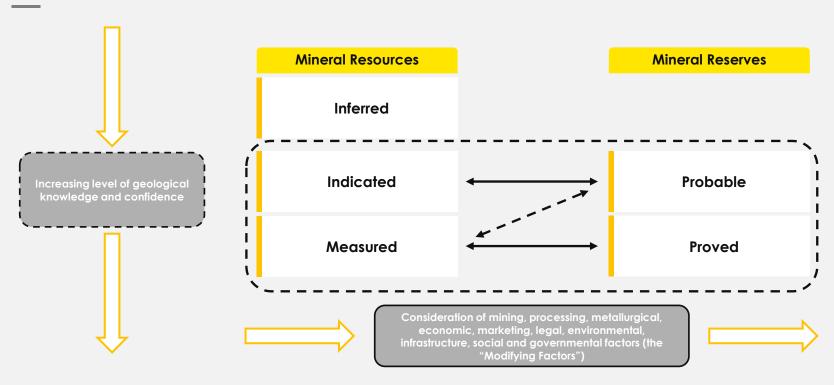
Management and the board of directors	26.6%

Key Data <sup>2)</sup>	
Sector	Basic Materials
Ticker	NIO
Market	Nasdaq First North Growth Market
Price	~SEK 5
Market Cap	~SEK 310m
Number of shares outstanding	67,915,278



## **EXPLORATION RESULTS**

The characteristics of mineral resources and mineral reserves



# **INCOME STATEMENT**

SEKm	2019	2020	2021	2022	2023
Net sales	-	-	-	-	-
Other external expenses	-5.0	-4.3	-4.6	-6.5	-6.8
Personnel costs	-3.7	-3.2	-3.4	-2.1	-4.1
Depreciation and write - downs of tangible and intangible assets	-0.8	-0.8	-0,4	-0.8	-0.2
EBIT	-9.5	-8.3	-8.2	-9.4	-11.1
Financial income	0.0	0.0	0.0	0.0	2.0
Financial expenses	-1.6	-0.7	-0.6	-1.1	-1.9
Net Profit	-11.1	-9.0	-8.8	-10.5	-12.9

# **BALANCE SHEET**

SEKm	2019	2020	2021	2022	2023
Intangible assets	149.4	156.7	160.4	164.9	166.9
Tangible fixed assets	3.2	2.4	2.0	1.8	1.7
Financial fixed assets	0.0	0.0	0.0	0.0	0.0
Other current assets	0.8	0.5	0.5	0.5	1.0
Cash and cash equivalents	13.0	5.2	2.8	2.7	0.9
Total assets	166.4	164.9	165.7	170.0	170.5
Total equity	147.8	153.7	155.5	145.1	132.1
Long-term liabilities	2.6	2.2	2.1	2.0	1.8
Short-term liabilities	16.0	9.0	8.1	22.9	36.5
Total equity and liabilities	166.4	164.9	165.7	170.0	170.5

# **KEY HISTORICAL FINANCIALS**

SEKm	2019	2020	2021	2022	2023
EBIT	-9.5	-8.3	-8.2	-9.4	-11.1
Net result	-11.2	-9.0	-8.8	-10.5	-12.9
Outstanding shares	29,969,470	33,582,993	37,135,055	37,135,055	37,135,055
FTEs	4	3	3	3	3
New share issue	25.6	6.9	10.7	0.0	0.0
Cash balance	13.0	5.2	2.8	2.7	0.9

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**Definitions:** Million tonnes ("**mt**"), Dry Metric Tonne Unit ("**dmtu**"), Life of mine ("**LoM**"), Iron ("**Fe**"), Net present value ("**NPV**"), Direct reduced iron ("**DRI**"), Väsman mine, Håksberg mine and Blötberget mine ("**Ludvika mines**")

