

# Global Iron Ore

## EUROPEAN HIGH-GRADE IRON ORE PRODUCTION

Paul Marsden March 2021

Technical and Market Advisor

Nordic Iron Ore

Sponsored by

**MIDREX**



**ENERGIRON** HVL  
DRI TECHNOLOGY BY TENOVA AND DANIEL

**tenova** 



# DISCLAIMER

This document has been produced by Nordic Iron Ore AB (publ) (the "Company").

This document does not constitute or form part of, and should not be construed as, an offer for sale or subscription of, or solicitation of any offer to buy or subscribe for, any securities of the Company nor should it or any part of it form the basis of, or be relied on in connection with, any contract or commitment whatsoever. Any decision in connection with the planned Offering should be made solely on the basis of the information contained in the prospectus to be issued in connection with the Offering and no reliance should be placed on any information other than that contained in the prospectus.

No representation or warranty, express or implied, is made as to the fairness, accuracy, or completeness of the information and opinions contained in this document and no reliance should be placed on such information or opinions. The information and opinions contained in this document are provided as at the date of this document and are subject to change without notice. To the extent permitted by law and regulation, none of the Company, any of its shareholders, advisers, affiliates, officials, directors, employees or representatives accept any liability whatsoever for any loss howsoever arising, directly or indirectly, from any use of this document or its contents or otherwise arising in connection therewith. The recipient of this document shall be responsible for conducting his own investigation and analysis of the information contained or referred to in this document and for evaluating the merits and risks involved in the securities forming the subject matter of this document.

This document is being supplied to you solely for your own information and may not be reproduced, redistributed or passed on to any other person, nor may it be published in whole or in part, for any purpose.

This document may include forward-looking statements, and words such as "intend", "may", "plan", "appreciate" and other statements that contains indications and predictions with regard to future developments or trends and which are not based on historical facts, are forward-looking statements. These forward-looking statements concern only the state of the matters on the date of this document and neither the Company nor its advisers not undertake any obligation to release updates or reviews of forward-looking statements, as a result of new information, future developments or otherwise, other than as required by law. Although the Company and its advisers believe that these statements are based on reasonable assumptions and expectations, there is no guarantee that such forward-looking statements will materialise or are accurate. Because these forward-looking statements involve both known and unknown risks and uncertainties, the outcome could differ materially from the information set out in the forward-looking statement. Consequently, a potential investor should not place undue reliance on these and other forward-looking statements.

This communication does not constitute or form part of, and should not be construed as, an offer for sale or subscription of, or solicitation of any offer to buy or subscribe for, any securities of Nordic Iron Ore AB (publ) in Australia, Canada, Hong Kong, Japan, New Zealand, South Africa or the United States of America or any other country where the offer or sale of securities in Nordic Iron Ore AB (publ) is subject to legal restrictions.

The securities referred to herein have not been and will not be registered under the United States Securities Act of 1933, as amended (the "Securities Act"), or any similar legislation in Australia, Canada, Japan, Hong Kong, New Zealand, South Africa or any other jurisdiction. Accordingly, the shares may not be offered or sold in the United States except in certain transactions exempt from the registration requirements of the Securities Act. There will be no public offering of the securities in the United States.

The distribution of this communication in other jurisdictions may be restricted by law and persons into whose possession this communication comes should inform themselves about, and observe, any such restrictions.

## AGENDA

- **Introduction – an overview of Europe's iron ore production**
- How the return of Latin America and N American production affects European production
- Steelmaking technologies and processes that reduce emissions and influence demand for high quality iron ores
- Where does Nordic Iron Ore AB (NIO) fit in to European iron ore future

# IRON ORE MINING IN EUROPE (EX FSU)

Global iron ore production estimated at around 2.35bnt/y (extrapolated from Statistica 2021)

European iron ore production iron ore = 43.9Mt/y 2018 Source World Steel Statistics

- Sweden
  - LKAB – 26Mt/y (mainly pellets), some high grade concentrates
  - Kaunis Iron– 2Mt/y 68-69%Fe concentrate – expansion possibilities
  - Nordic Iron Ore - under development, DFS and optimisation complete, permits granted (4-5Mt/y planned)
- Norway
  - Moi I Rana – 2.0 Mt/y
  - Sydveranger – closed – Tacora likely to re-open @ 4Mt/y 66-68%Fe concentrates
- Germany - Small production <2Mt/y
- Finland – still being developed
- Austria – Voest Alpine, 4.8Mt/y
- Turkey – 6Mt/y
- Bosnia Herzegovina = 1.6Mt/y



## AGENDA

- Introduction – an overview of Europe's iron ore production
- **How the return of Latin America and N American production affects European production**
- Steelmaking technologies and processes that reduce emissions and influence demand for high quality iron ores
- Where does Nordic Iron Ore AB (NIO) fit in to European iron ore future

# BRAZILIAN & CANADIAN IRON ORE MINING IMPACT EUROPE IRON ORE

European balance of trade in iron ore (World Steel Statistics 2018)

- Europe imports around 160Mt/y iron ore
  - Around 40Mt/y from Brazil
  - Around 25Mt/y from NAFTA



Europe relies heavily on high quality ores from the Americas

Vale is the largest single supplier to Europe – but has had production issues:

- Tailings dam issues, closed mines and requires capital to remediate
- Covid issue
- Logistics
- Investment in new resources?

Europe advantages

- Higher grades
- Proximity
- Licence to operate



- Resumption in production of quality ore from S America –playing catch-up in demand?

## AGENDA

- Introduction – an overview of Europe's iron ore production
- How the return of Latin America and N American production affects European production
- **Steelmaking technologies and processes that reduce emissions and influence demand for high quality iron ores**
- Where does Nordic Iron Ore AB (NIO) fit in to European iron ore future

# METHODS TO REDUCE CARBON FOOTPRINT

## Moves that assist with reducing carbon footprint

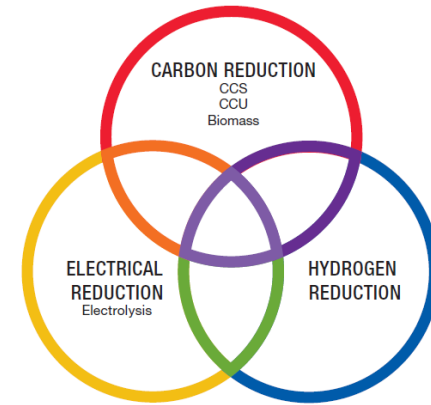
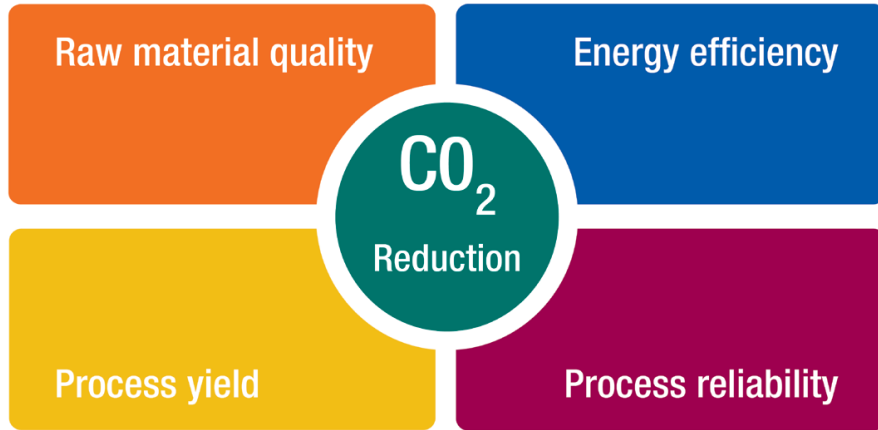
- Melt less waste materials – higher Fe content in burden
  - Use of high quality concentrates
  - DRI
  - Scrap
- Use physically more process efficient materials – ie pellets, lump, quality coke etc
- Use of “greener” raw materials – ie pellets from magnetite, local sourcing (JIT delivery)
- Introduce more effective processes where alternative fuels can be used, ie **hydrogen** in DRI and other processes
- Carbon capture
- Operate less iron-making units @ higher productivity





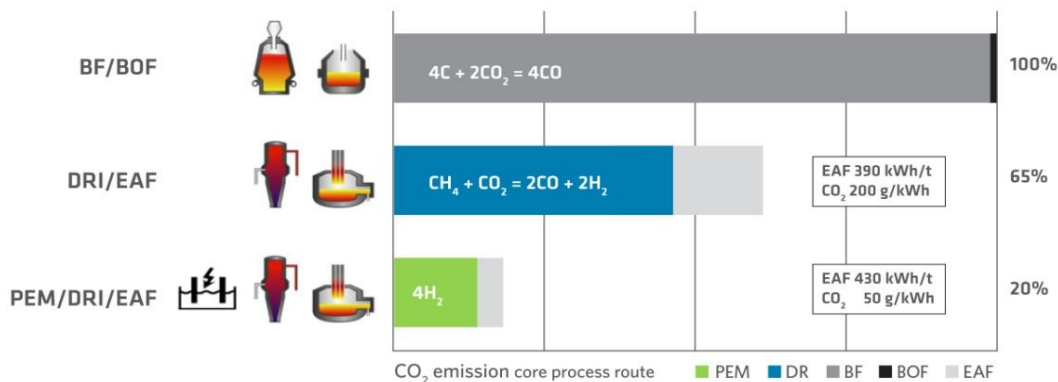
# VIEW OF WHAT IS REQUIRED FOR THE STEEL INDUSTRIES

Steps to be taken to a Carbonless (“green”) future



Four-stage efficiency process improvements  
World Steel Association (WSA)

Three directions for steelmaking decarbonisation WSA



Source: Voest Alpine Stahl – Use of HBI in BF Griessler & Buergler

# PROJECTS FOR THE FUTURE OF THE EUROPEAN STEEL INDUSTRIES

Carbonless (“green”) steel – projects –all by 2050 carbon neutral?

- **Arcelor Mittal** – several underway in Germany, France and Spain. Partnered with majors such as Midrex
  - Includes EU only current DRI/EDF facility at Hamburg
- **Voest Alpine & Siemens** – Linz, Austria- green hydrogen production
- **Voest Alpine & Mitsubishi** – the plant will use hydrogen instead of coal in the reduction process for iron ore. The next-generation equipment will produce 250,000 tons of steel product a year.



© Reuters

AZUSA KAWAKAMI, Nikkei staff writer December 28, 2020 06:45 JST

## PROJECTS FOR THE FUTURE OF THE EUROPEAN STEEL INDUSTRIES

Carbonless (“green”) steel – projects –all by 2050 carbon neutral?

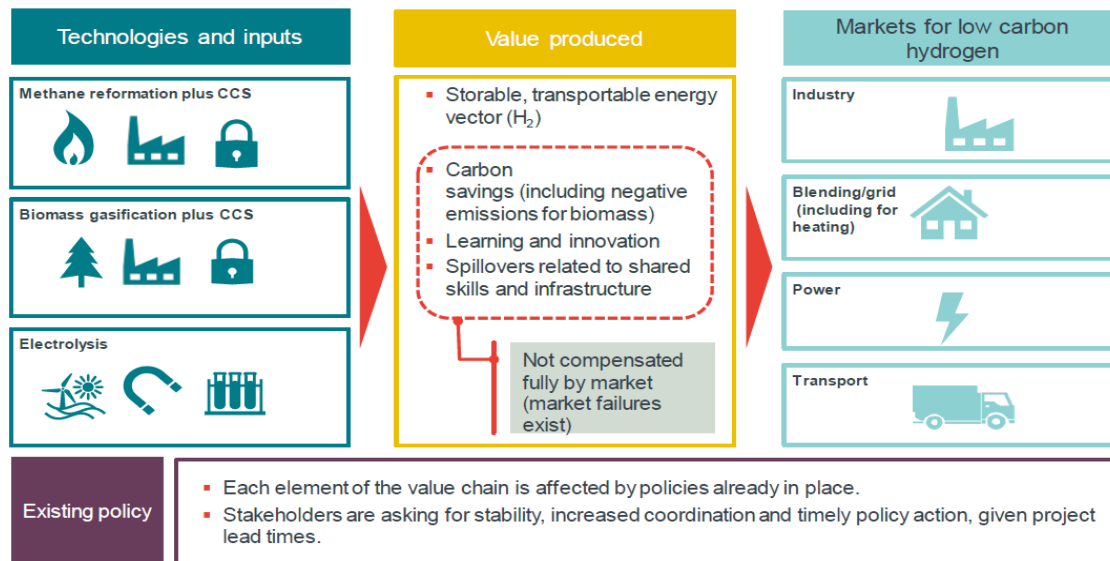
- **Thyssenkrupp**, Duisburg, Germany – reduce emissions 30% by 2030 (2018 basis), 0.4Mt/y green H<sub>2</sub> by 2025
- **Tata**, Ijmuiden, Holland – Hisarna
- **Dillingen/Saarstahl**, Germany –
- **Salzgitter, Avacon and Linde** commission WindH2 project
- **SSAB**, Lulea, Sweden – Partner Hybrit with Vattenfall, Tenova and LKAB. Worlds first fossil free steelmaking technology – planned USD46bn spend in next 20 years!
- **Liberty**, with Paul Worth and Stahl-Holding-Saar (SHS) in France – Electrolised H<sub>2</sub> DRI / EAF based steel plant – delivery of surplus DRI to Poland, Romania and Germany operations
- **H2 Green Steel**, Sweden – aims to demonstrate elimination of virtually all CO<sub>2</sub> emissions from the steel making process by 2024
- **GreenIron** is a Swedish company focused on cost efficient fossil free reduction of metal oxides to pure metals using well developed and existing DR technologies.

# GLOBAL PROJECTS FOR THE FUTURE OF THE STEEL INDUSTRIES

## Hydrogen production & Carbonless (“green”) steel - projects

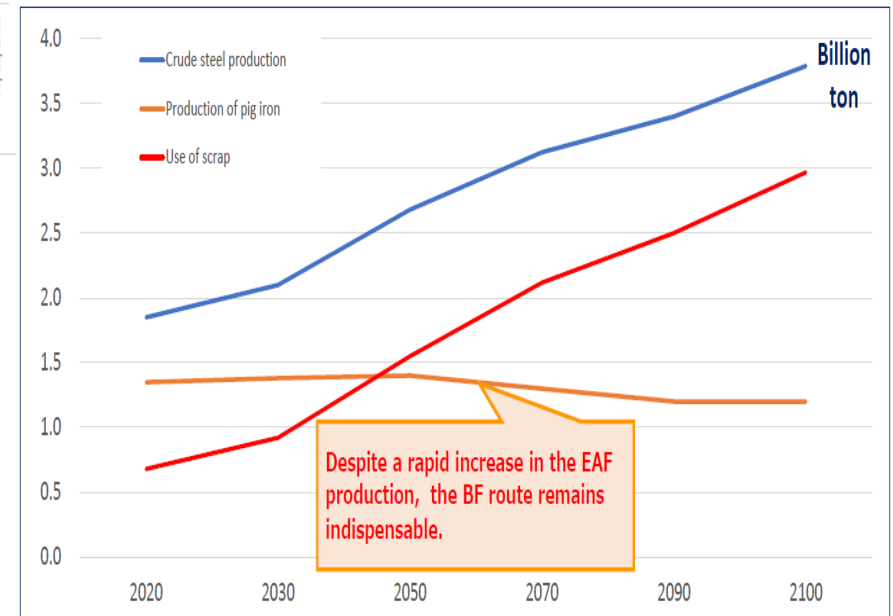
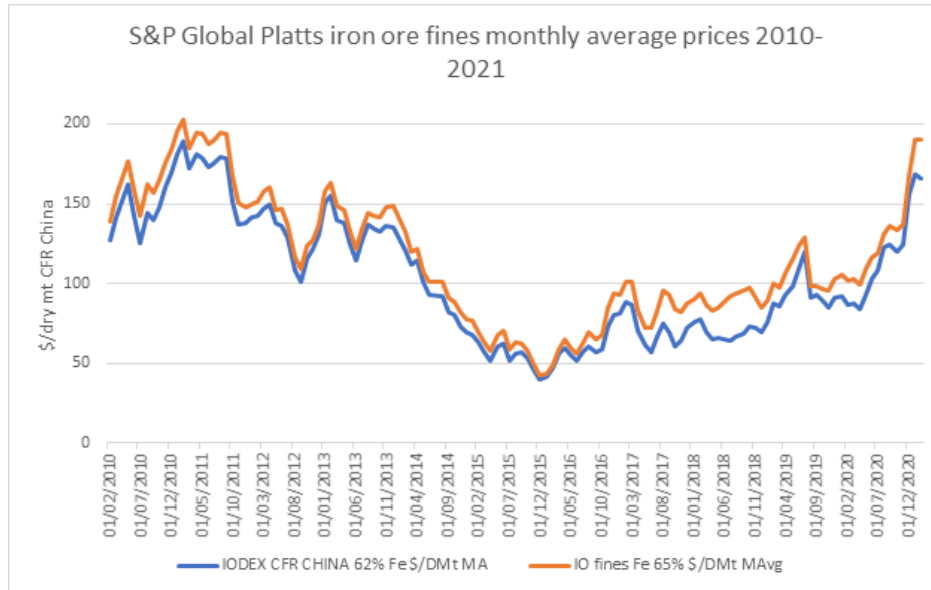
- **Nippon Steel & JFE** – Japan – introduce H<sub>2</sub> to replace coke
- **POSCO**, S Korea – plans carbon neutral by 2050
- **FMG**, Australia, 235GW renewables and green hydrogen
- **JFE**, Japan
- **Hazer Group** – Australia, Hydrogen production
- China – committed to major advancement of use of hydrogen in steelmaking

### Framework for considering risks and barriers



Source: Frontier Economics

# IRON ORE PRICES 2010-2021



Credit : JISF long-term vision for climate change mitigation A challenge towards zero-carbon steel

## Personal view of iron ore prices

### ■ Main drivers in the iron ore price

- Demand up – hesitation in the market in 2020 as steel demand fell – came back strongly with China recovery from Covid – World Steel predicts continued increase in steel production globally for decades
- 2013-2015 was a clear out of oversupply and a big correction in the market – unsustainably low prices
- Sustainability of logistics – many routes from mine to market reaching capacity – maintenance replacement/expansion
- Investment in new mine/output
  - Replacement tonnage – the opening of new or expansions is clearly not keeping up
  - Vale and other declarations output will not reach targets
  - Capital required to invest in other areas of business operations, HSE and ethical activities

The fact is that to operate a **sustainable** iron ore business basic iron ore prices need to be probably between \$80-100/t, maybe higher!

- Reward investors
- Invest in R&D, improve product quality
- Invest in green activities, circular economy, sustainability, carbon neutrality, licence to operate etc
- Invest in new infrastructure
- Invest in new capacity

*“There is a lot to suggest iron ore prices will remain relatively high for some time”*

## ■ Global Iron Ore

- Background – continued expansion of demand for iron ore for next decades
- Imponderable – how quickly will China move to scrap based steelmaking – scrap supply?
- Environmental impacts – higher quality in to BF – lower carbon requirements/emissions
- New technologies – Hydrogen based steelmaking – hydrogen expensive
- Carbon tariffs

## ■ European Steelmaking

- Strong signs it is looking to move to use DRI processes to help gradual reduction of emissions
- EU supporting more sourcing of raw materials and key commodities locally – reduce imports
- Carbon tax – due soon – is it going to rise to \$70/t? – what will the operating licenses include
- Hydrogen is likely to be expensive – should be a strong move to use local high quality ores
- Europe well placed to move to more EAF steelmaking?

## ■ Good future for European Iron Ores?

## AGENDA

- Introduction – an overview of Europe's iron ore production
- How the return of Latin America and N American production affects European production
- Steelmaking technologies and processes that reduce emissions and influence demand for high quality iron ores
- **Where does Nordic Iron Ore AB (NIO) fit in to European iron ore future**

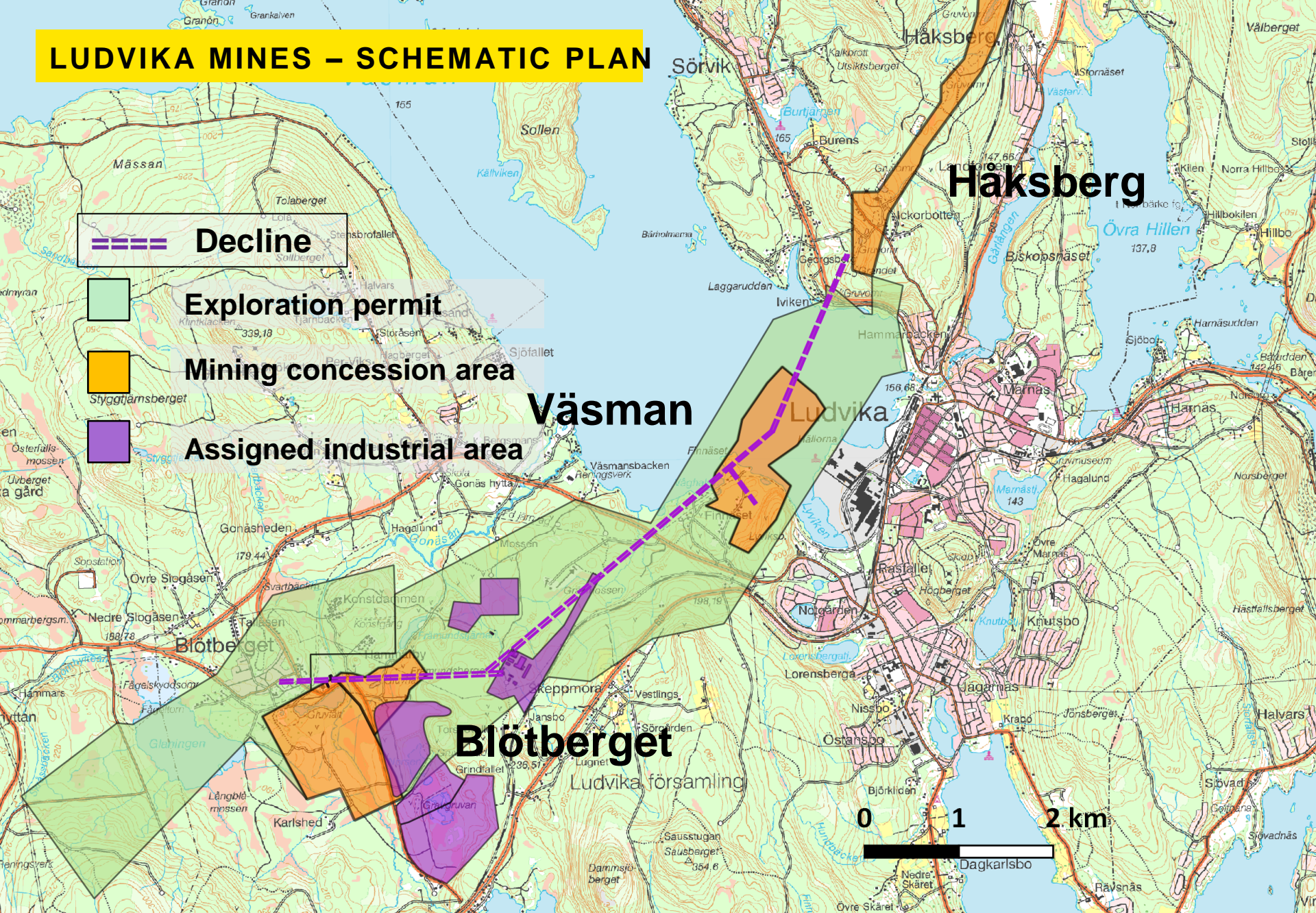


# WHERE DOES NORDIC IRON ORE FIT IN TO PICTURE?



<b>Location</b>	Dalarnas County, southern Sweden, 215km northwest of Stockholm
<b>History</b>	Open pit and underground mining conducted until 1979
<b>Resources</b>	Total Measured + Indicated 79.8mt @ 39.6% Fe
<b>Mining</b>	PPCF or AVOCA/SLS
<b>Production</b>	Phase 1 Blötberget = >1.6mtpa / >10 year mine life (Whittle 2020) Phase 2 Väsman = ~1.6mtpa / >17 year mine life Phase 3 Håksberg = ~1.2mtpa
<b>Product</b>	66-71% high grade concentrate / pellet feed – suitable for DRI and hydrogen based steelmaking processes
<b>Capex</b>	Phase 1 = \$255m (DFS estimate) Phase 2 = \$180m (preliminary estimate)
<b>Opex</b>	Phase 1 = <\$52/dt FOB (Optimisation Study calculation) Phase 2 = \$55/dt FOB (preliminary estimate)
<b>Infrastructure</b>	Existing rail line runs from mine site to deep sea port of Oxelösund 270km away  Adjacent to town of Ludvika, with plentiful access to power and skilled labour
<b>Permitting</b>	Environmental permit for Blötberget and Håksberg granted

# LUDVIKA MINES – SCHEMATIC PLAN





- **Resume** operations at **Ludvika Mines**
- Low risk mine development in **three phases**
- **First phase fully permitted** Phase I, aiming at over 1.6 Mtpa average over LoM
- Low risk mine development in **three phases**
- **Modern**, effective and environmentally friendly **sustainable mining**
- Develop an **integrated mining district** of profitable mines utilising common infrastructure and existing industrial areas
- **Niche strategy**, **super high grade** iron ore products possible
- Potential to **tailor make products** to suite specific customers/shareholders

# WE ARE 100 % COMMITTED TO SUSTAINABLE AND GREEN MINING



**High grade ore  
(between 66.5 and  
70.5%Fe products)**

- Higher iron content leads to less emissions in steelmaking



**Tailings**

- Inert, non toxic tailings



**Underground mine**

- Reduces environmental footprint



**Electricfication of  
asset fleet**

- Secured access to clean energy



**Compliant to strict  
regulations by  
Swedish authorities**

- Strict Swedish legislation for environmental and worker safety



**NIO aims to be  
compliant with ISO  
14001**

- Designed to minimize impact on the environment

## RESEARCH PROJECTS

NIO in cooperation with academia, tech companies and the municipality



Horizon 2020 and ERA-MIN are umbrella terms for a number of research and innovation projects sponsored by the EU. The projects cover many different industries and Nordic Iron Ore is part of three projects oriented in mining exploration



The Smart Exploration project is led by Uppsala University and is sponsored by the EU. Nordic Iron Ore is part of the project as part of the partnership with 26 other participants, including Ludvika Municipality



In this project Nordic Iron Ore is managing an activity in which advanced exploration equipment and technology is demonstrated for the purpose of enhancing non intrusive, lower cost and more accurate exploration techniques

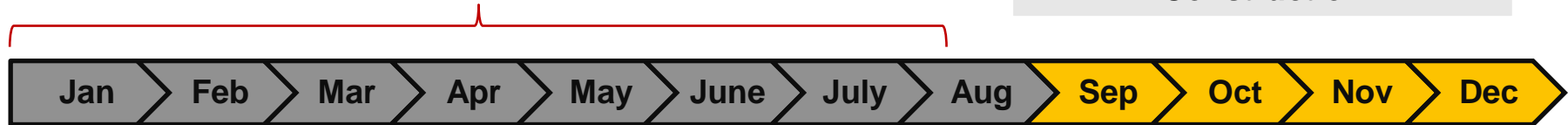
**SMARTEXPLORATION**  
new ways to explore the subsurface

# IMPLEMENTATION TIME PLAN 2021–2023

## 2021

Prepare construction and secure equity  
and project finance for construction

Construction



## 2022

Construction



## 2023

Construction

Production



## MANAGEMENT TEAM

### Broad mix of skills, knowledge and experience



**LENNART  
ELIASSON**

*Managing Director*

- CFO of Nordic Iron Ore 2011-2018
- KPMG
- Swedbank Corporate Finance

Over 30 years in financial advisory before joining NIO



**MARKUS KARLSSON**

*Project Director*

- LKAB
- Northern Iron
- Arcelor Mittal
- Northland Resources
- Newcrest Mining Ltd

25 years experience in mine developments and operations



**HANS THORSHAG**

*Technical Director*

- LKAB
- Boliden
- Midroc Gold
- Lundin Mining

Over 40 years experience in mine developments around the world



**PAUL MARSDEN**

*Technical Sales and Marketing Advisor*

- British Steel & Corus Consulting
- Northland Resources
- Kogi Iron

Over 40 years experience in iron ore mine and steel industry developments

## WHY INVEST IN NORDIC IRON ORE?

- DFS and optimisation study show **good commercial potential**
- Very **low execution risk** due to:
  - ✓ All necessary permits in place
  - ✓ Effective logistics solution
  - ✓ Brownfield project with important infrastructure available
  - ✓ Strong market demand forecasts for quality iron ores
- An **environmentally friendly** mine with a product contributing to reduced environmental impact from steel production.
- **High grade** iron ore products are increasingly in strong demand, receiving premium prices & suitable for the “carbonless steelmaking” processes
- **Scalability**: An exciting large expansion potential at Väsman, with synergies
- Will be built using the **latest high standards** and levels of **automation** already proven at efficient European mining operations