

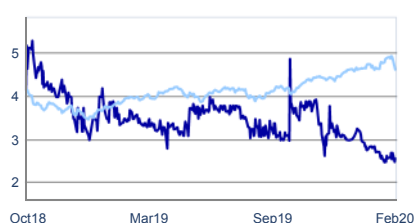
Nordic Iron Ore

Materials
Sweden

KEY DATA

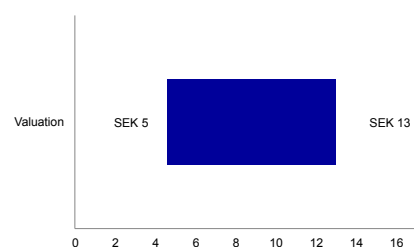
| | |
|---------------------|----------------------|
| Stock country | Sweden |
| Bloomberg | NIO SS |
| Reuters | NIO.ST |
| Share price (close) | SEK 2.60 |
| Free Float | |
| Market cap. (bn) | EUR 0.00/SEK 0.05 |
| Website | www.nordicironore.se |
| Next report date | |

PERFORMANCE



— Nordic Iron Ore Source: Thomson Reuters
— Sweden OMX Stockholm All-Share (Rebased)

VALUATION APPROACH



Source: Nordea estimates

ESTIMATE CHANGES

| Year | 2020E | 2021E | 2022E |
|------------|-------|-------|-------|
| Sales | n.a. | n.a. | 0% |
| EBIT (adj) | 0% | 0% | 0% |

Source: Nordea estimates

Nordea Markets - Analysts

Christian Kopfer
Chief Analyst, Sector Coordinator

Carl Ragnerstam
Analyst

Further potential advancements ahead

The fourth quarter focused on the continued advancements at Blötberget as well as renewed studies of the southern parts of Väsmanfältet. Preparations are being made to commence construction at Blötberget as soon as financing has been secured, preferably during 2020. We maintain our equity valuation range at SEK 5-13 per share.

Blötberget advancing

Building on the momentum from the feasibility study, the process at Blötberget continues. In order to commence building on the site, new financing will have to be secured. This work has already begun and the company hopes to secure enough financing not only to commence construction, but also to accelerate development of Väsmanfältet. Planning for construction has led the company to ask VB Energi to move its powerline, which currently spans the site, hindering construction, and to prepare for the connection of the 20 MW forecast to be needed for operations. At the end of 2019, the company held SEK 13m in cash, which should be enough to keep it running throughout 2020 while it tries to secure financing for the investments needed at Blötberget.

Continued studies of Väsmanfältet

The study conducted by SRK regarding the southern parts of Väsmanfältet has concluded that a mine at the location could be profitable with the prerequisite that facilities and equipment constructed at Blötberget only need minor additions and that further examination of the field is needed to be able to forecast a higher level of profitability. In response to this, the company has planned a minor study with the hope of achieving results that will allow it to adjust both mineral volume and quality upwards.

We maintain our valuation range

We use a sum-of-the-parts valuation combined with a sensitivity analysis to derive an equity value per share of SEK 5-13 (unchanged from previously). It should be noted that we continue to use a fairly prudent approach to iron ore prices and if we were to use the current spot price, there would be upside to our DCF valuation. In addition, in our blue-sky scenario we estimate that a rights issue will be done at a share price of SEK 7.0 (ie more than double the average share price over the last 12 months), based on the assumption that there is a certain likelihood that NIO will be successful in placing an equity issue at a value closer to our base-case value of Blötberget rather than at the current share price. We value Blötberget at SEK 0.6bn with our DCF-based valuation approach.

SUMMARY TABLE - KEY FIGURES

| SEKm | 2016 | 2017 | 2018 | 2019 | 2020E | 2021E | 2022E |
|--------------------------|-------|-------|--------|---------|--------|-------|----------|
| Total revenue | n.a. | n.a. | 0 | 0 | 0 | 0 | 69 |
| EBITDA (adj) | -8 | -9 | -9 | -9 | -18 | -18 | -269 |
| EBIT (adj) | -8 | -9 | -9 | -10 | -18 | -18 | -284 |
| EBIT (adj) margin | n.a. | n.a. | n.m. | n.m. | n.m. | n.m. | -410.8% |
| EPS (adj) | n.a. | n.a. | -0.55 | -0.37 | -0.05 | -0.05 | -0.77 |
| EPS (adj) growth | n.a. | n.a. | n.a. | 31.9% | 86.9% | 0.0% | 1,468.2% |
| DPS (ord) | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| EV/Sales | n.a. | n.a. | n.m. | n.m. | n.m. | n.m. | 13.3 |
| EV/EBIT (adj) | n.a. | n.a. | n.m. | n.m. | n.m. | n.m. | n.m. |
| P/E (adj) | n.a. | n.a. | n.m. | n.m. | n.m. | n.m. | n.m. |
| P/BV | n.a. | n.a. | 0.4 | 0.6 | 0.6 | 0.7 | 0.8 |
| Dividend yield (ord) | n.a. | n.a. | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| FCF Yield bef A&D, lease | n.a. | n.a. | -67.1% | -668.7% | -83.8% | -5.6% | -31.9% |
| Net debt | 13 | -2 | -14 | 3 | -701 | -635 | -260 |
| Net debt/EBITDA | -1.7 | 0.3 | 1.5 | -0.3 | 38.7 | 35.1 | 1.0 |
| ROIC after tax | -7.1% | -8.5% | -8.0% | -6.8% | -2.9% | -1.6% | -24.2% |

Source: Company data and Nordea estimates

Valuation

We use a sum-of-the-parts valuation combined with a sensitivity analysis to derive an equity value per share of SEK 5-13 for Nordic Iron Ore. We value the Blötberget property at SEK 0.6bn, applying a DCF-based valuation approach. Adding our valuation for the Håksberg and Väsman properties, we arrive at a total risk-adjusted value of SEK 1.3bn. In addition, we assume that Blötberget will be financed through 75% equity and 25% debt.

We estimate NIO's equity value range at SEK 5-13 per share

Given the phase in the Blötberget property and the fact that a feasibility study (FS) has been published, we find a DCF-based valuation approach the most appropriate method for Blötberget.

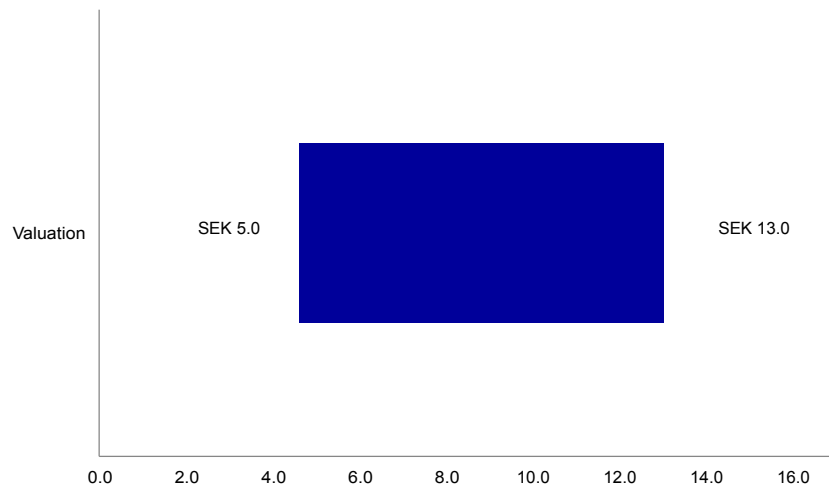
Based on our earnings outlook in combination with a WACC of 8% (lowered from 10% previously due to the FS), we arrive at a base-case value of SEK 0.6bn for Blötberget, equal to approximately USD 4 per tonne of reserves.

For Väsman, we base our valuation on the recently published scoping study, applying a WACC of 8% for this asset as well; however, we add a risk weight of 75% due to the earlier stage (compared to Blötberget) of the project. We arrive at a base-case value of SEK 0.5bn for this property, which equals approximately USD 2.7 per tonne of resources, which we calculate at roughly 20 million tonnes of Fe content.

Finally, for Håksberg, we believe it is fair to apply a similar resource multiple as for Väsman but with a risk weight of 50% instead of 75%, and arrive at approximately SEK 0.2bn for this asset.

Given our assumption that 75% of the future capital required will be financed through equity and 25% through debt, we arrive at a fair equity value range of SEK 5-13 per share for NIO.

EQUITY FAIR VALUE RANGE PER SHARE, SEK



Source: Company data and Nordea estimates

Income or cash flow-based method

Income or cash flow-based valuation approaches are widely used for mineral development properties such as NIO's, where a mineral resource has been identified via a pre-feasibility or feasibility study but is not yet financed or under construction. Such projects could typically be on a site where a previous production mine has been operating, as is the case for NIO.

DCF is one of the most common ways to value a business

DCF valuation of Blötberget

A common way of valuing a business is by using a discounted cash flow analysis (DCF). The core of the DCF analysis is to discount free cash flows at the weighted cost of capital (WACC) to arrive at their present value. The WACC takes into account the equity and debt investors of a company and is therefore dependent on the capital structure of a company.

One of the main benefits of a DCF is that it offers a structured way to arrive at the intrinsic value of a business. The DCF can be broken down into three steps: 1) discount a company's free cash flow at WACC to derive the company's total EV; 2) identify which parts of the total EV relate to debt holders and non-equity claims; and 3) deduct all components that are not related to the equity holders' claim to derive the equity value for the company. Once the total equity value of the company has been calculated, the share price can be computed by dividing the total equity value by the total number of the company's outstanding shares.

Our DCF valuation is based on Blötberget being able to produce roughly 34 million tonnes (Mt) of iron ore and 16 Mt of high-grade concentrate during the life-of-mine, implying an average process weight recovery of 48% during the run-of-mine and yielding total revenue of approximately SEK 16.0bn.

Operating costs mainly relate to mining operations, accounting for ~40% of total operating costs. We estimate this to increase by 2% per year during the run-of-mine. We estimate the capex needed to set up the mine at USD ~260m in initial capex and around USD 60m in sustaining capex during the mine's lifecycle.

Given a cost of equity of 7.5%, a cost of debt of 5.5%, and a small-cap risk premium of 1.0%, we estimate a WACC of 8% based on 75% equity and 25% debt financing.

The accumulated free cash flow (FCF) over the mine's estimated 12-13 years of operation totals roughly SEK 3.1bn, to which we apply our calculated WACC and calculate an NPV for Blötberget of SEK 0.6bn. This corresponds to an after-tax IRR of slightly above 12% and an EV/resources multiple of approximately USD 4 per tonne of reserves.

In addition, in our blue-sky scenario we estimate that the rights issue will be done at a share price of SEK 7.0 (ie approximately double the average share price YTD), based on the assumption that NIO could be successful in placing an upcoming equity issue at a value closer to our base-case value of Blötberget rather than at the current share price.

| DCF BREAKDOWN FOR BLÖTBERGET, SEKm | | | |
|---|--------------|---------------------|----------|
| Product prices (USD/t) | | | |
| 62% delivered to China, Qingdao | 90.5 | WACC | 8% |
| Premium per % for 65% vs 62% | 5.7 | Life-of-mine | 13 years |
| 69% delivered to China, Qingdao | 122.2 | | |
| Premium per % for 69% vs 62% | 4.5 | | |
| Shipping costs (USD/t) | 22.2 | | |
| Net price FOB Oxelösund | 100.0 | | |
| Mined resources (Mt) | | | |
| Ore | 34.1 | | |
| - Process weight recovery (%) | 48% | | |
| Concentrate (69%) | 16.3 | | |
| Life of mine, SEKm | | | |
| Revenues | 16,019 | | |
| Opex | -9,018 | | |
| EBITDA | 7,000 | | |
| Capex | | | |
| - Project capex | 2,247 | | |
| - Sustaining capex | 596 | | |
| FCF | 3,131 | | |
| NPV | 635 | | |
| USDm | 66 | | |
| EV/Reserves (USD/t) | 4.0 | | |
| IRR (%) | 12.3% | | |

Source: Company data and Nordea estimates

Comparable transactions and relative valuation

A comparable transactions approach is built on finding the value of a company's business by comparing M&A transactions and benchmarking them against one another. A relative valuation approach is similar to this, calculating specific multiples and benchmarking against peers, ie other businesses that are similar to the company being valued. Some common multiples used for mining companies are: EV/resources (USD/tonne of resources), EV/reserves (USD/tonne of reserves), EV/operating cash flow, EV/EBIT, EV/earnings and EV/NPV.

One of the main benefits of this approach is that it can be easily applied, which makes it quick to arrive at the equity value. This is particularly the case for junior mining companies where limited information about resources is available, which can make it difficult to estimate future cash flows. However, there are also several negative aspects to this approach, such as it being difficult to find peers with similar mining projects or peers in the same phase of their mining projects as the company being valued. This might result in a subjective judgment when selecting peers that could result in an unfair value of the business.

Håksberg and Väsman valuation using EV/resources

In NIO's case, we choose not to use a comparable transactions or relative valuation approach as our primary valuation method, because the differences are too big between Håksberg/Väsman and other listed iron ore projects/resources.

We choose not to use a comparable transactions or relative valuation approach

We use an EV/resources multiple to value Håksberg and Väsman

Instead of a comparable transactions or relative valuation approach, we apply the calculated EV/resources multiple, based on the published scoping study of Väsman and apply that multiple with a higher discount (due to higher project uncertainty) to the Håksberg property.

We believe this is a fair valuation approach, as there should be meaningful synergies between Blötberget and Håksberg/Väsman, as a significant part of the Blötberget infrastructure, including the mill, could be used. These factors suggest to us that Håksberg/Väsman should enjoy a higher resource multiple. However, on the other hand, the capital required for these properties is more uncertain than for Blötberget.

Overall, this gives us a total EV of SEK 0.7bn for Håksberg/Väsman, equal to SEK 1.2 per share if we take into account the financing structure of 75% equity.

VALUATION SUMMARY FOR HÅKSBERG AND VÅSMAN

| | EV/resource | | Contained Fe, M&I&I | EV SEKm | Value per share SEK |
|-----------------------------|-------------|-------------|---------------------|------------|------------------------|
| | USD/t | Risk weight | Mt | | |
| Håksberg | 1.8 | 50% | 10.3 | 178 | 0.3 |
| Våsman | 2.7 | 75% | 19.7 | 510 | 0.9 |
| Shares outstanding millions | | | | | 564 |

Source: Company data and Nordea estimates

Sum-of-the-parts

We use a SOTP approach to value NIO's business

To arrive at the value of NIO's equity, which we use as a basis for our sensitivity analyses, we apply a SOTP approach to the values calculated for the Blötberget, Håksberg and Våsman properties. This results in an adjusted EV for Blötberget, Håksberg and Våsman of SEK 0.6bn, SEK 0.2bn and SEK 0.5bn, respectively.

We estimate that NIO's net cash position by the end of 2020 will amount to approximately SEK 1.9bn, based on our forecast of 75% equity financing. At a share price of around current levels, this would imply the number of shares should increase to around 560 million by the end of 2020.

SOTP SUMMARY

| DCF | WACC | Price | Opex | Capex | NPV | NPV | IRR | |
|---|------|-------------|-------------|---------------------|--------------|-----------------|-------|--|
| | (%) | USD/t | USD/t | USD | USD | SEKm | (%) | |
| Blötberget | 8% | 122.2 | 57.5 | 318 | 66 | 635 | 12.3% | |
| | | EV/resource | | Contained Fe, M&I&I | | EV adj. | | |
| | | USD/t | Risk weight | Mt | | Value per share | | |
| | | SEKm | SEK | | | | | |
| Blötberget | 4.0 | 100% | 16.3 | 635 | 1.1 | | | |
| Håksberg | 1.8 | 50% | 10.3 | 178 | 0.3 | | | |
| Våsman | 2.7 | 75% | 19.7 | 510 | 0.9 | | | |
| Net cash 2020E (SEKm, SEK) | | | | | 1,904 | 3.4 | | |
| Minorities (SEKm, SEK) | | | | | 0.0 | 0.0 | | |
| Total Equity Value (SEKm, SEK/share) | | | | | 3,227 | 5.7 | | |
| Shares outstanding millions end-2020E | | | | | | | 564 | |
| Current shareprice, SEK | | | | | | | 2.5 | |
| Upside/Downside to shareprice (%) | | | | | | | 129% | |

Source: Company data and Nordea estimates

We derive our value range for NIO's equity by looking at changes in the price premium for iron ore

Our first sensitivity analysis is based on changes in Blötberget's parameters of capex, opex and net product price of 69% iron ore, which are the key determinants for NIO's EV. The sensitivity analysis shows that the equity value varies materially, depending on the magnitude of the change in the respective parameter.

SHARE PRICE SENSITIVITY FOR BLÖTBERGET: NET PRODUCT PRICE, OPEX AND CAPEX, USD PER TONNE, USD AND %

| | | Net product price delta FOB Oxelösund (USD/t) | | | | | | |
|--|-------|---|------|------|-----|-----|-----|------|
| | | -10.0 | -5.0 | -1.0 | 0.0 | 1.0 | 5.0 | 10.0 |
| Opex and sustaining capex delta (%) | -3.0% | 5.6 | 6.2 | 6.7 | 6.8 | 6.9 | 7.3 | 7.9 |
| | -2.0% | 5.3 | 5.9 | 6.3 | 6.4 | 6.5 | 7.0 | 7.6 |
| | -1.0% | 5.0 | 5.5 | 6.0 | 6.1 | 6.2 | 6.7 | 7.2 |
| | 0.0% | 4.6 | 5.2 | 5.6 | 5.7 | 5.8 | 6.3 | 6.9 |
| | 1.0% | 4.2 | 4.8 | 5.2 | 5.3 | 5.4 | 5.9 | 6.5 |
| | 2.0% | 3.8 | 4.4 | 4.8 | 4.9 | 5.0 | 5.5 | 6.1 |
| | 3.0% | 3.4 | 3.9 | 4.4 | 4.5 | 4.6 | 5.1 | 5.6 |

Source: Company data and Nordea estimates

Our second sensitivity analysis shows the sensitivity to changes in the assumed equity issue price along with changes in the cost of capital.

SHARE PRICE SENSITIVITY FOR BLÖTBERGET: WACC AND RIGHTS ISSUE SHARE PRICE, SEK AND %

| | | WACC (%) | | | | | | |
|---------------------------------------|-----|----------|------|------|------|------|------|------|
| | | 9.5% | 9.0% | 8.5% | 8.0% | 7.5% | 7.0% | 6.5% |
| Rights issue share price (SEK) | 6.4 | 9.4 | 9.6 | 9.9 | 10.2 | 10.5 | 10.8 | 11.1 |
| | 5.4 | 8.0 | 8.2 | 8.4 | 8.7 | 8.9 | 9.2 | 9.5 |
| | 4.4 | 6.6 | 6.7 | 6.9 | 7.1 | 7.3 | 7.6 | 7.8 |
| | 3.5 | 5.3 | 5.4 | 5.6 | 5.7 | 5.9 | 6.1 | 6.3 |
| | 2.4 | 3.7 | 3.8 | 3.9 | 4.0 | 4.1 | 4.2 | 4.3 |
| | 1.4 | 2.2 | 2.2 | 2.3 | 2.3 | 2.4 | 2.5 | 2.6 |
| | 0.4 | 0.6 | 0.6 | 0.7 | 0.7 | 0.7 | 0.7 | 0.7 |

Source: Company data and Nordea estimates

We use our calculated EV/
resources multiples to
benchmark against NIO

Given the geographical and resources spread, as well as the difference between the projects among peers and in comparison with NIO, we do not derive an equity value range based on a multiples or comparative transactions approach. Instead, we use it for benchmarking. We can conclude from this that NIO is trading at the upper end of the scale versus peers but lower in relation to those peers active in the same geographical region as NIO.

Risks

The mining industry is characterised by high volatility as well as operational and market-driven risks. Pre-revenue mining stocks such as Nordic Iron Ore offer potential for considerable profit but are often associated with high risk. Moreover, exploration and prospecting do not guarantee results, while they demand substantial amounts of invested capital. Below, we outline some of the key risks.

As iron contracts are decided quarterly, price volatility can have a direct impact on revenue potential

Price volatility of commodities

Commodities are known to be one of the more volatile asset classes, where prices can differ substantially from day to day and quarter to quarter. As iron contracts are decided quarterly in accordance with spot prices, short-term shifts in iron prices will directly impact the revenue Nordic Iron Ore can generate from potential deposits. There are numerous factors that cause volatility in commodity prices, which include but are not limited to:

- The economic cycle and the effect it has on economic activity, predominantly in major industrialised and industrialising countries
- Increasing supply from production, disinvestment and scrap
- Speculative positions taken by investors
- Increased or decreased taxes, tariffs and other regulation
- Availability of substitute materials

The price of iron ore has fluctuated considerably over the past five years. The average volatility during this time has amounted to 23% but peaked at 35% owing to decreased demand for steel in Asia. As the final product for iron is steel – which is heavily used in construction and building – prices have a strong correlation with economic cycles. During downturns, iron ore pricing could be affected more than other metal commodities.

Success in exploration and prospecting is certainly not guaranteed

Exploration risks

Exploration and prospecting for natural resources are activities associated with high uncertainty. While costs in this stage can be very high, success is certainly not guaranteed and there is a risk that no economically minable resources, or only small amounts, are identified. As Nordic Iron Ore is a junior mining company, it has not yet started extracting minerals and is still in the process of exploring and prospecting, making it vulnerable to these risks.

While Blötberget and Håksberg are brownfield sites, meaning there has been previous exploration in the area, the Väsman field is unexplored, decreasing the reliability of measured, indicated and inferred mineral assets in comparison. This means that there is no guarantee that the underlying assets conform to the estimates provided from exploration. Nordic Iron Ore therefore needs to explore further to provide more accurate estimates.

Mine development is partly dependent on accurate estimates

Risks related to mineral estimates

Estimates of mineral reserves are one of the main factors used as the basis for planning mining operations. For instance, feasibility studies are used to assess the need for capital and costs for initiating operations, based on estimates. Therefore, mine development is, to a certain degree, dependent on them being accurate.

As estimates are based on probabilistic analysis of relatively small data samples collected from drill holes, they are subject to ample uncertainty. Subsequently, there is a risk that the measured, indicated or inferred iron ore partly or entirely does not exist, is not economically minable, or is in other ways not as valuable as previously thought. For Nordic Iron Ore, this risk is somewhat mitigated by the fact that mineral extraction has previously taken place at Blötberget and Håksberg, as it proves the historical existence of economically minable iron in the fields.

Mining stocks can be volatile

Pricing and profitability

Valuation techniques for mining stocks often measure the value of the company's mineral resources in relation to its enterprise value. As the value of these resources depends on volatile market pricing, mining stocks can also be volatile.

As previously explained, estimates of the size of deposits are associated with uncertainty. This creates additional issues in making financial projections. Furthermore, planning during development is usually based on recommendations from feasibility reports. These reports estimate the capex needs of a project. If the results from the feasibility report are inaccurate, the economic profitability of a project might differ from expectations. Moreover, delays may occur in mine development, incurring more costs as time passes. There are several other factors that can affect the profitability and estimates of a mining project including:

- A difference in tonnage and iron content in the iron ore reserves
- Inaccuracy of estimates for beneficiation, ie the reachable iron content in processed products
- Quality and size of data upon which estimates are made
- Potential delays in the development and construction of projects, possibly due to geographical conditions proving more challenging than expected.

New capital may need to be raised owing to significant investment needs during mine development

Funding risk

During mine development, it can take years before ore extraction can be initiated, during which time the need for investments can be significant. The lack of cash flow during this period therefore results in a need for projects to be funded by other means. Nordic Iron Ore's ability to raise new capital will be dependent on a multitude of factors such as:

- Iron price movements
- Financial market conditions
- Operational performance
- The company's financial position

The re-opening of the Ludvika mines is highly dependent on capital investments, to fund exploration, and to a larger extent, the potentially imminent development of mining operations at Blötberget. If any of the factors mentioned above were to turn unfavourable, the company's ability to complete these projects would likely be limited.

Reported numbers and forecasts

INCOME STATEMENT

| SEKm | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020E | 2021E | 2022E |
|--------------------------------------|--------------|-------------|-------------|-------------|-------------|-------------|--------------|--------------|--------------|--------------|--------------|
| Total revenue | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | 0 | 0 | 0 | 0 | 69 |
| Revenue growth | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. |
| of which organic | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. |
| of which FX | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. |
| EBITDA | -13 | -18 | -6 | -7 | -8 | -9 | -9 | -9 | -18 | -18 | -269 |
| Depreciation and impairments PPE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -15 |
| of which leased assets | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| EBITA | -13 | -18 | -6 | -7 | -8 | -9 | -9 | -9 | -18 | -18 | -284 |
| Amortisation and impairments | 0 | 0 | -5 | 0 | 0 | 0 | 0 | -1 | 0 | 0 | 0 |
| EBIT | -14 | -19 | -11 | -7 | -8 | -9 | -9 | -10 | -18 | -18 | -284 |
| of which associates | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Associates excluded from EBIT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Net financials | -3 | -2 | -4 | -2 | -1 | -1 | -1 | -2 | 0 | 0 | 0 |
| of which lease interest | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Changes in value, net | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Pre-tax profit | -16 | -21 | -15 | -9 | -9 | -11 | -10 | -11 | -18 | -18 | -284 |
| Reported taxes | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -4 | -4 | -62 |
| Net profit from continued operations | -16 | -21 | -15 | -9 | -9 | -11 | -10 | -11 | -22 | -22 | -346 |
| Discontinued operations | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Minority interests | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Net profit to equity | -16 | -21 | -15 | -9 | -9 | -11 | -10 | -11 | -22 | -22 | -346 |
| EPS | -2.07 | n.a. | n.a. | n.a. | n.a. | n.a. | -0.55 | -0.37 | -0.05 | -0.05 | -0.77 |
| DPS | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| of which ordinary | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| of which extraordinary | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |

Profit margin in percent

| | | | | | | | | | | | |
|--------|------|------|------|------|------|------|------|------|------|------|---------|
| EBITDA | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.m. | n.m. | n.m. | n.m. | -389.2% |
| EBITA | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.m. | n.m. | n.m. | n.m. | -410.8% |
| EBIT | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.m. | n.m. | n.m. | n.m. | -410.8% |

Adjusted earnings

| | | | | | | | | | | | |
|--------------|-------|------|------|------|------|------|-------|-------|-------|-------|-------|
| EBITDA (adj) | -13 | -18 | -6 | -7 | -8 | -9 | -9 | -9 | -18 | -18 | -269 |
| EBITA (adj) | -13 | -18 | -6 | -7 | -8 | -9 | -9 | -9 | -18 | -18 | -284 |
| EBIT (adj) | -14 | -19 | -11 | -7 | -8 | -9 | -9 | -10 | -18 | -18 | -284 |
| EPS (adj) | -2.07 | n.a. | n.a. | n.a. | n.a. | n.a. | -0.55 | -0.37 | -0.05 | -0.05 | -0.77 |

Adjusted profit margins in percent

| | | | | | | | | | | | |
|--------------|------|------|------|------|------|------|------|------|------|------|---------|
| EBITDA (adj) | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.m. | n.m. | n.m. | n.m. | -389.2% |
| EBITA (adj) | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.m. | n.m. | n.m. | n.m. | -410.8% |
| EBIT (adj) | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.m. | n.m. | n.m. | n.m. | -410.8% |

Performance metrics

| | | | | | | | | | | | |
|-----------------------|------|------|------|------|------|------|------|------|------|------|------|
| CAGR last 5 years | | | | | | | | | | | |
| Net revenue | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. |
| EBITDA | n.m. | n.m. | n.m. | n.m. | n.m. | n.m. | n.m. | n.m. | n.m. | n.m. | n.m. |
| EBIT | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. |
| EPS | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. |
| DPS | n.m. | n.m. | n.m. | n.m. | n.m. | n.m. | n.m. | n.m. | n.m. | n.m. | n.m. |
| Average last 5 years | | | | | | | | | | | |
| Average EBIT margin | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.m. |
| Average EBITDA margin | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.m. |

VALUATION RATIOS - ADJUSTED EARNINGS

| SEKm | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020E | 2021E | 2022E |
|-----------------|------|------|------|------|------|------|------|------|-------|-------|-------|
| P/E (adj) | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.m. | n.m. | n.m. | n.m. | n.m. |
| EV/EBITDA (adj) | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.m. | n.m. | n.m. | n.m. | n.m. |
| EV/EBITA (adj) | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.m. | n.m. | n.m. | n.m. | n.m. |
| EV/EBIT (adj) | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.m. | n.m. | n.m. | n.m. | n.m. |

VALUATION RATIOS - REPORTED EARNINGS

| SEKm | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020E | 2021E | 2022E |
|------------------------------|------|------|------|------|------|------|--------|---------|--------|-------|--------|
| P/E | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.m. | n.m. | n.m. | n.m. | n.m. |
| EV/Sales | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.m. | n.m. | n.m. | n.m. | 13.25 |
| EV/EBITDA | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.m. | n.m. | n.m. | n.m. | n.m. |
| EV/EBITA | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.m. | n.m. | n.m. | n.m. | n.m. |
| EV/EBIT | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.m. | n.m. | n.m. | n.m. | n.m. |
| Dividend yield (ord.) | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| FCF yield | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | -67.1% | -668.7% | -83.8% | -5.6% | -31.9% |
| FCF Yield bef A&D, lease adj | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | -67.1% | -668.7% | -83.8% | -5.6% | -31.9% |
| Payout ratio | 0.0% | n.a. | n.a. | n.a. | n.a. | n.a. | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |

Source: Company data and Nordea estimates

BALANCE SHEET

| SEKm | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020E | 2021E | 2022E |
|---------------------------------------|-----------|-----------|------------|------------|------------|------------|------------|------------|--------------|--------------|--------------|
| Intangible assets | 60 | 74 | 99 | 109 | 113 | 122 | 132 | 149 | 149 | 149 | 149 |
| of which R&D | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| of which other intangibles | 60 | 74 | 99 | 109 | 113 | 122 | 131 | 149 | 149 | 149 | 149 |
| of which goodwill | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 |
| Tangible assets | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 964 | 1,008 | 1,037 |
| of which leased assets | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Shares associates | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Interest bearing assets | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Deferred tax assets | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Other non-IB non-current assets | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Other non-current assets | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total non-current assets | 60 | 74 | 99 | 110 | 114 | 122 | 132 | 153 | 1,114 | 1,158 | 1,187 |
| Inventory | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 |
| Accounts receivable | 2 | 1 | 3 | 1 | 1 | 0 | 1 | 1 | 0 | 0 | 0 |
| Short-term leased assets | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Other current assets | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Cash and bank | 19 | 6 | 20 | 13 | 1 | 2 | 21 | 13 | 717 | 651 | 275 |
| Total current assets | 21 | 7 | 22 | 13 | 2 | 3 | 23 | 14 | 717 | 651 | 275 |
| Assets held for sale | 0 | 0 | 0 | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. |
| Total assets | 81 | 82 | 121 | 123 | 115 | 125 | 155 | 166 | 1,831 | 1,809 | 1,462 |
| Shareholders equity | 71 | 55 | 99 | 107 | 98 | 106 | 139 | 148 | 1,814 | 1,792 | 1,445 |
| Of which preferred stocks | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Of which equity part of hybrid debt | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Minority interest | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Equity | 71 | 55 | 99 | 107 | 98 | 106 | 139 | 148 | 1,814 | 1,792 | 1,445 |
| Deferred tax | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 1 | 1 | 1 |
| Long term interest bearing debt | 0 | 10 | 0 | 0 | 14 | 0 | 7 | 16 | 16 | 16 | 16 |
| Pension provisions | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Other long-term provisions | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Other long-term liabilities | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Non-current lease debt | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Convertible debt | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Shareholder debt | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Hybrid debt | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total non-current liabilities | 0 | 10 | 12 | 13 | 14 | 0 | 8 | 20 | 17 | 17 | 17 |
| Short-term provisions | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 |
| Accounts payable | 10 | 2 | 11 | 3 | 3 | 19 | 6 | 0 | 0 | 0 | 0 |
| Current lease debt | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Other current liabilities | 0 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Short term interest bearing debt | 0 | 11 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total current liabilities | 10 | 16 | 11 | 3 | 3 | 19 | 7 | 0 | 0 | 0 | 0 |
| Liabilities for assets held for sale | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total liabilities and equity | 81 | 82 | 121 | 123 | 115 | 125 | 155 | 167 | 1,831 | 1,809 | 1,462 |
| Balance sheet and debt metrics | | | | | | | | | | | |
| Net debt | -19 | 15 | -20 | -13 | 13 | -2 | -14 | 3 | -701 | -635 | -260 |
| of which lease debt | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Working capital | -8 | -4 | -8 | -2 | -2 | -18 | -4 | 1 | 0 | 0 | 0 |
| Invested capital | 52 | 70 | 90 | 107 | 112 | 104 | 127 | 153 | 1,114 | 1,158 | 1,187 |
| Capital employed | 71 | 76 | 99 | 107 | 113 | 106 | 147 | 164 | 1,830 | 1,808 | 1,461 |
| ROE | -32.0% | -33.0% | -19.6% | -8.9% | -9.0% | -10.3% | -8.3% | -7.8% | -2.3% | -1.2% | -21.4% |
| ROIC | -33.3% | -30.3% | -13.8% | -7.4% | -7.1% | -8.5% | -8.0% | -6.8% | -2.9% | -1.6% | -24.2% |
| ROCE | -26.4% | -25.1% | -12.7% | -7.6% | -7.1% | -8.3% | -7.3% | -6.1% | -1.8% | -1.0% | -17.4% |
| Net debt/EBITDA | 1.4 | -0.8 | 3.2 | 1.8 | -1.7 | 0.3 | 1.5 | -0.3 | 38.7 | 35.1 | 1.0 |
| Interest coverage | n.m. | n.m. | n.m. | n.m. | n.m. | n.m. | n.m. | n.m. | n.m. | n.m. | n.m. |
| Equity ratio | 87.3% | 67.6% | 81.6% | 87.0% | 85.2% | 84.9% | 90.1% | 88.3% | 99.1% | 99.1% | 98.8% |
| Net gearing | -26.8% | 27.2% | -19.9% | -11.9% | 13.7% | -2.3% | -10.0% | 2.0% | -38.7% | -35.4% | -18.0% |

Source: Company data and Nordea estimates

CASH FLOW STATEMENT

| SEKm | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020E | 2021E | 2022E |
|--|------------|------------|------------|------------|------------|------------|------------|-------------|-------------|------------|-------------|
| EBITDA (adj) for associates | -13 | -18 | -6 | -7 | -8 | -9 | -9 | -9 | -18 | -18 | -269 |
| Paid taxes | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -4 | -4 | -62 |
| Net financials | -3 | -2 | -4 | -2 | -1 | -1 | -1 | -1 | 0 | 0 | 0 |
| Change in provisions | 0 | 0 | 0 | 0 | 0 | 0 | 1 | -1 | 0 | 0 | 0 |
| Change in other LT non-IB | 0 | 0 | 11 | 1 | -13 | 0 | 0 | 3 | -3 | 0 | 0 |
| Cash flow to/from associates | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Dividends paid to minorities | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Other adj to reconcile to cash flow | -6 | 6 | -22 | -5 | 13 | 1 | -1 | -6 | 0 | 0 | 0 |
| Funds from operations (FFO) | -22 | -15 | -21 | -13 | -9 | -9 | -10 | -14 | -25 | -22 | -331 |
| Change in NWC | 3 | -4 | 7 | -1 | 0 | 2 | -18 | -4 | 1 | 0 | 0 |
| Cash flow from operations (CFO) | -18 | -19 | -14 | -14 | -9 | -7 | -29 | -18 | -24 | -22 | -331 |
| Capital expenditure | -26 | -14 | -30 | -11 | -4 | -9 | -9 | -601 | -961 | -44 | -44 |
| Free cash flow before A&D | -44 | -33 | -44 | -25 | -13 | -16 | -38 | -619 | -985 | -66 | -375 |
| Proceeds from sale of assets | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Acquisitions | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Free cash flow | -44 | -33 | -44 | -25 | -13 | -16 | -38 | -619 | -985 | -66 | -375 |
| Free cash flow bef A&D, lease adj | -44 | -33 | -44 | -25 | -13 | -16 | -38 | -619 | -985 | -66 | -375 |
| Dividends paid | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Equity issues / buybacks | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1,477 | 1,688 | 0 | 0 |
| Net change in debt | 63 | 20 | 57 | 18 | 1 | 17 | 0 | 0 | 0 | 0 | 0 |
| Other financing adjustments | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| Other non-cash adjustments | 0 | 0 | 0 | 0 | 0 | 0 | 56 | -1,366 | 0 | 0 | 0 |
| Change in cash | 18 | -13 | 14 | -7 | -12 | 1 | 19 | -8 | 704 | -66 | -375 |
| Cash flow metrics | | | | | | | | | | | |
| Capex/D&A | n.m. | n.m. | n.m. | n.m. | n.m. | n.m. | n.m. | n.m. | n.m. | n.m. | n.m. |
| Capex/Sales | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.m. | n.m. | n.m. | n.m. | 63.8% |
| Key information | | | | | | | | | | | |
| Share price year end (/current) | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | 3 | 3 | 3 | 3 | 3 |
| Market cap. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | 56 | 93 | 1,175 | 1,175 | 1,175 |
| Enterprise value | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | 42 | 96 | 474 | 540 | 916 |
| Diluted no. of shares, year-end (m) | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 18.6 | 30.0 | 452.0 | 452.0 | 452.0 |

Source: Company data and Nordea estimates

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